

Curriculum Vitae (1 September 2023)

Univ.Prof. Dr. **Matthias Sutter**
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Max Planck Institute for Research on Collective Goods
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Professor of Experimental Economics (part-time)
Department of Economics
University of Cologne

Professor of Experimental Economics (part-time)
Department of Public Finance
University of Innsbruck

Year and Place of Birth: 1968 in Hard, Austria
Nationality: Austrian
Marital Status: married, two daughters

Education at the University of Innsbruck

05/2002	Economics, Habilitation (Venia legendi)
03/1996 – 03/1999	Economics, Doctorate (Dr. rer. soc. oec.; with distinction)
10/1992 – 01/1996	Economics, Master (Mag. rer. soc. oec.; with distinction)
09/1991 – 07/1993	Minor in Human Communication and Psychology
03/1988 – 01/1993	Roman Catholic Theology, Master (Mag. theol.; with distinction)

Employment and Affiliations

Since 08/2017	Director at the Max Planck Institute for Research on Collective Goods Bonn
Since 08/2017	Full Professor of Experimental Economics (10%), University of Cologne
Since 08/2017	Full Professor of Experimental Economics (5%), University of Innsbruck
Since 08/2017	Research Affiliate of the Reinhard Selten Institute (RSI) Bonn/Cologne
01/2015 – 07/2017	Full Professor. Excellence Chair in Economics: Design and Behavior, University of Cologne
10/2006 – 07/2017	Full Professor of Experimental Economics, University of Innsbruck (from 09/2013 to 12/2014 on leave; from 01/2015 part-time)
09/2013 – 12/2014	Full Professor of Applied Economics, European University Institute EUI, Florence
07/2013 – 12/2014	Member of the International Faculty (part-time position), Department of Economics, University of Cologne
Since 10/2011	Research Fellow. CESifo Munich.
07/2007 – 06/2013	Part-time Professor, Department of Economics, University of Gothenburg
Since 07/2007	Research Fellow. Institute for the Study of Labor – IZA Bonn.

10/2005 – 09/2006	Full Professor (substitute), Department of Economics, University of Cologne
10/2003 – 09/2005	Research Group Leader (C3-Professor), Max Planck Institute of Economics Jena
10/2002 – 09/2003	Associate Professor, Institute of Public Economics, University of Innsbruck
02/1999 – 09/2002	Assistant Professor, Institute of Public Economics, University of Innsbruck
02/1998 – 01/1999	Research and Teaching Assistant, Institute of Public Economics, University of Innsbruck
01/1997 – 01/1998	Research and Teaching Assistant, Institute of Public Economics, Vienna University of Economics
05/1995 – 03/1996	Student Assistant, Institute of Public Economics, University of Innsbruck

Research Visits (at least one month)

11/2023 – 12/2023	Universita Ca' Foscari Venice
04/2005	University of Zurich, Institute for Empirical Research in Economics (Prof. Dr. Ernst Fehr)
11/2000 – 01/2001	Humboldt-University Berlin, Institute of Economic Theory III (Prof. Dr. Werner Güth)

Distinctions

Since 2019	Member of the Academia Europaea
2018-2022	Board member of the Foundation “Diligentia – Stiftung für empirische Forschung” Cologne.
Since 2017	Member of the scientific advisory board of the Institute for Advanced Studies (IHS) Vienna.
2018-2022	Member of the scientific advisory board of the Kiel Institute for the World Economy.
2017	Ranked 5 th among 3,600 German-speaking economists in the Handelsblatt-Ranking of “Most productive economists 2013-2017”.
2015-2018	Member of the scientific advisory group for the Austrian government’s project “Motivierender Staat” (hosted by the Austrian Federal Ministry for Family and Youth and by the Austrian Federal Ministry of economics, science and technology).
2015	Ranked 6 th among 3,600 German-speaking economists in the Handelsblatt-Ranking of “Most productive economists 2011-2015”.
2015	Shortlisted for “Communicator-Preis” of the German Science Foundation
2013	Ranked 2 nd among 2,400 German-speaking economists in the Handelsblatt-Ranking of “Most productive economists 2009-2013”.
Since 07/2013	Honorary Visiting Professor, School of Business, Economics and Law, University of Gothenburg
07/2013 – 06/2018	Member of the International Academic Advisory Council of the School of Business, Economics and Law, University of Gothenburg
Since 02/2013	Member of the International Advisory Board of the graduate program “Evidence-based economics” of the University of Munich
11/2012 – 06/2018	Member of the Advisory Board of the Science of Philanthropy Initiative at University of Chicago (http://www.spihub.org/)

2012	Nominated by the Austrian daily newspaper “Die Presse” as one of five candidates for “Austrian of the Year” in the category “Science”
2008 and 2009	Program committee member. Annual Meeting of European Economic Association
10/2007 – 06/2009	Member of the Scientific advisory board of the Courant Research Center “Evolution of Social Behaviour”. University of Göttingen
01/2005 – 12/2006	General secretary of the Austrian Economic Association
05/2004 – 12/2017	Board member of Austrian Economic Association

Awards

2017	Hans Kelsen Preis der Universität zu Köln (University of Cologne)
2016	Pater Johannes Schasching SJ Preis (Prize for the dialogue of economy, ethics and religion; sponsored by Federation of Austrian Industries and Catholic Private University Linz)
2015	Exeter Prize for Research in Experimental Economics, Decision Theory and Behavioral Economics.
2009	Science Prize of the State of Tyrol
2009	Honorary Prize of Stiftung Südtiroler Sparkasse (South Tyrolean Savings and Loan Bank)
2008	Honorary Prize of the State of Vorarlberg
2004	Oberbank-Science-Prize Linz
2004	Prize of the Duchy of Liechtenstein for scientific research at the University of Innsbruck
2003	Prize of the City of Innsbruck for scientific research at the University of Innsbruck
2001	Dr. Otto Seibert Honorary Prize for Scientific Publications
2000	Franz-Weninger-Award, Austrian National Bank
1999	Science Prize of the Tiroler Sparkasse (Tyrolean Savings and Loan Bank)
1998 and 2000	NÖG-Award for best paper of young economist at the annual meeting of the Austrian Economic Association
1996	Prize of the Ministry of Science for outstanding Master-degree

Grants

2023 – 2026	Worldbank grant for “Moving to Opportunity Abroad: Evidence from a Uganda-Germany College Access Program”
2019 – 2025	German Science Foundation (DFG): Excellence Cluster “ECONtribute: Markets & Public Policy” (Co-PI).
2019 – 2020	Diligentia-Foundation Cologne: Project on Arsenic water poisoning in India.
2017 – 2021	Austrian Science Foundation (FWF): Special Research Project (SFB 63) on Credence goods, Incentives, and Behavior – Theory, Lab and Field. (Project part leader)
2017 – 2018	Diligentia-Foundation Cologne. Project on Financial Literacy.
2016	University of Cologne – Forum on Energy: Project: “Energy conservation through real-time feedback” (with Bettina Rockenbach and Lorenz Götte)
2012 – 2015	Austrian Central Bank (Jubiläumsfonds): Project “Rock, scissors, paper – Economic experiments on strategic behavior in kindergarten and primary school”

2010 – 2015	Austrian Science Foundation (FWF): Project „Competition and gender”
2011 – 2015	Australian Research Council (ARC): Project “Honesty and efficiency in the provision of expert services: Doctors and other experts as participants in economic experiments” (with Uwe Dulleck and Rudolf Kerschbamer)
2010 – 2013	South Tyrolean Science Foundation: Project “Cooperation, coordination and competition”
2009 – 2012	Sparkling Science Project (Austrian Federal Ministry of Science): Project “Gender and competition”
2008 – 2013	Austrian Science Foundation (FWF): Project „Credence goods markets – Theory and experiments” (with Rudolf Kerschbamer and Uwe Dulleck)
2007 – 2010	Austrian Central Bank (Jubiläumsfonds): Project „Studying homo oeconomicus in his youth “
2004 – 2005	German Science Foundation (DFG) – Special Research Area SFB580: Subproject B7 „Strategic interaction on labor markets“ (with Werner Güth)
2003 – 2006	Austrian Science Foundation (FWF): Project „Experimental Studies on Group versus Individual Decision Making – The Economics of the Decision Maker”
2002 – 2007	Center of Experimental Economics at the University of Innsbruck (sponsored by Raiffeisen-Landesbank Tirol)
2000 – 2004	Austrian Central Bank (Jubiläumsfonds): Project „Endogenous Institutional Choice in Social Dilemma Situations“

Teaching

University of Cologne

PhD-level	- Advanced Experimental Economics
Master level	- Experimental Economics
Graduate level	- Game Theory
	- Competition and Markets
	- Seminar on Team Decision Making
	- Experimental Economics
Undergraduate level	- Introductory Microeconomics

European University Institute

PhD-level	- Experimental Economics
	- Behavioral Economics
	- Game Theory

University of Copenhagen

PhD-level	- Experimental Economics
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Norwegian School of Business NHH Bergen

PhD-level	- Experimental Economics
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University of Göteborg

PhD-level	- Behavioral and Experimental Economics
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- Master level
- Public Economics (parts of the course)
 - Health Economics (small part of the course)

University of Innsbruck

- PhD-level
- Experimental Economics
- Graduate level
- Public Economics
 - Competition policy and theory
 - Managerial economics
 - Experimental economics
- Undergraduate level
- Ethics in Business
 - Introductory Microeconomics
 - Introductory Macroeconomics
 - Introductory Public Economics

Vienna University of Economics and Teaching Administration

- Graduate level
- Fiscal federalism in Germany, Austria and Switzerland
 - European Integration and the Public Sector

PhD-supervisor or Committee member in defence

Ongoing	Nathan Maddix, Stefan Schmidt, Sebastian Riedmiller, Jana Tissen, Theresa Schaezle (all University of Cologne)
2022	Sofia Monteiro (University of Cologne)
2021	Shambhavi Priyam, Daniel Salicath (both University of Cologne)
2020	Patrick Bernau (University of Cologne), Christopher Parampreet Bindra (University of Innsbruck)
2019	Anna Untertrifaller (University of Cologne), Sebastian Tonke (University of Cologne – Committee member)
2018	Claudia Zoller, Matthias Praxmarer (both University of Cologne)
2017	Helena Fornwagner (University of Innsbruck – Committee member). Suparee Bonmanunt, Johannes Buckenmüller (University of Cologne – Committee member)
2015	Manuela Oberauer (University of Innsbruck), Tanja Hörtnagl and Matthias Stefan (both University of Innsbruck – committee member), Manuel Grieder (University of Lausanne – committee member)
2014	Silvia Angerer, Philipp Lergetporer (both University of Innsbruck), Julian Conrads (University of Cologne – Committee member)
2013	Christoph Haselmaier, Florian Lindner (both University of Innsbruck), Jeroen Nieboer (University of Nottingham – Committee member)
2012	Michael Trausnitz (University of Innsbruck)
2011	Adrian Beck (University of Innsbruck), Sigbjørn Birkeland (NHH Bergen – committee member)
2010	Daniela Rützler (University of Innsbruck), Kristoffer Eriksen (University of Stavanger – Committee member)
2009	Simon Czermak (University of Innsbruck), Nadja Trhal (University of Cologne – Committee member), Jean-Pierre Dargnies (University of Paris I Pantheon/Sorbonne – Committee member)
2007	Florian Wakolbinger, Ganna Pogrebna, Robert Jiro Netzer (all University of Innsbruck)
2006	Stefan Haigner, Wolfgang Luhan (both University of Innsbruck)

2004

Sabine Strauß, Verena Waldner (both University of Innsbruck)

Postdocs (since 2007)

Stefania Bortolotti (now University of Bologna), Dalila Figueiredo, Nicole Stoelinga, Zwetelina Iliewa (now University of Bonn), Mustafa Kaba, Sebastian Schneider, Lukas Kiessling (now private sector), Angelo Romano (now University of Leiden), Zvonimir Basic (now University of Glasgow), Laura Breilkopf, Manuela Puente Beccar, Felix Kölle (now University of Cologne), Justin Buffat (now private sector), Stephan Kroll (now Colorado State University), Francesco Feri (now University of London Royal Holloway), Jianying Qiu (now Radboud University), Glenn Dutcher (now Ohio University), Loukas Balafoutas (now University of Exeter), Fernanda Rivas (now Middle East Technical University), Marcela Ibanez (now University of Göttingen), Levent Yilmaz (now German University in Istanbul), Simon Czermak (now Management Center Innsbruck)

Administration

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| Max Planck Society | - Member of the Sounding Board of the Planck Academy |
| University of Cologne | - Member of the Steering board of the Excellence Center for Social and Economic Behavior (C-SEB) |
| | - Member in several hiring committees. |
| EUI Florence | - Member of the Appeals Committee (2014) |
| University of Innsbruck | - Head of Department of Public Finance at the University of Innsbruck (2011-2013) |
| | - Speaker of Research Platform “Empirical and Experimental Economics” at the University of Innsbruck (2010-2013) |
| | - Speaker of the Research Center “Experimental Economics and Applied Game Theory” at the University of Innsbruck (2008-2013) |
| | - Member of the Ethics Committee of the University of Innsbruck (2010-2013) |
| | - Dean of Studies at the Faculty of Economics (2008-2009) |
| | - Member (substitute) of the Senate of the University of Innsbruck (2009-2013) |
| | - Organizer of research seminar in economics (1999-2003) |
| | - Member in several hiring committees |
| | - External reviewer for Chair on Microeconomics (University of Munich; January 2012) |
| | - Reviewer for the German Science Foundation’s Excellence Initiative, Panel G14 for Social Sciences (December 2011). |

Organization of conferences

- Inaugural Conference Experimental Economics Group at MPI Bonn – Bonn, 28.-29.5.2018
- European Workshop on Experimental and Behavioral Economics – Cologne 3.-4.6.2016
- Workshop “Gender and Competition” – Innsbruck 18.-20.5.2011
- Economic Science Association – Regional Meeting Europe – Innsbruck 17.-20.9.2009
- European Science Foundation Exploratory Workshop on Team Decision Making in Economics – Innsbruck 4.-6.12.2008
- European Workshop on Experimental and Behavioral Economics – Innsbruck 3.-4.12.2008

- International Conference on Economics and Psychology of Football. Meeting 2008 (29-30 May)
- Austrian Economic Association (Nationalökonomische Gesellschaft) – Annual Meeting 2005
- German Economic Association (Verein für Socialpolitik) – Annual Meeting 2002

Scientific program committee member

- The Economic Child – Behavioral Economics and Game Theory with Children. University of Milano-Bicocca. 19-20 January 2009.
- Economic Science Association – Regional Meeting Europe 2009.
- European Economic Association – Annual Meeting 2009.
- European Economic Association – Annual Meeting 2008.
- Economics and Psychology of Football – International Conference in Innsbruck 2008 (chairman).
- Nationalökonomische Gesellschaft – Annual Meeting 2005.

Presentation of papers (selection)

Keynote and plenary speaker: • ESA North American Meeting Tucson • Society for Experimental Finance Meeting Nice • Spring School in Behavioral Economics. University of California, San Diego • 10th Kiel Institute Summer School on Education, Preferences and Economic Outcomes. • MaxLab-Day at the University of Magdeburg. • Inaugural Conference of the Diligentia Foundation. Köln • PhD-workshop. Experimental Development Economics. University of East Anglia. Norwich • CESifo area conference on Employment and Social Protection, Munich • 20th Coalition Theory Network Workshop. Venice • German Association of Experimental Economists (Gesellschaft für Experimentelle Wirtschaftsforschung), Annual Meeting Passau • Behavioral Operations Conference, Young Scholars Workshop, University of Cologne • 46. FIW-Symposium: Herausforderungen für die Wettbewerbsordnung – Kartellrecht zwischen Industriepolitik und Verbraucherschutz. Innsbruck • Latsis Symposium Economics on the Move. ETH Zürich • Swiss New Marketing Forum. Zürcher Hochschule für Angewandte Wissenschaften • Gendermarathon at the University of Graz • 22. Peter Kaiser Vortrag – Liechtenstein-Institut BERN • ESA European Meeting Luxemburg • Workshop on Behavioral and Experimental Economics, University of Florence • THE Winterschool, University of Hohenheim • TIBER Symposium on Economics and Psychology Tilburg University • Decision and Time. Catholic University of Milano. • Klagenfurter Stadtgespräche, Karl-Popper Foundation. • The Economic Child – Behavioral Economics and Game Theory with Children. University of Milano-Bicocca. • European Forum Alpbach – Tyrol Day. • International Conference on Economics and Psychology of Football. University of Mannheim.

Conferences: • American Economic Association (ASSA) • CESifo Meeting in Behavioural Economics • Arne Ryde Symposium (U Lund) • Econometric Society, European Meeting • Economic Science Association, European Meeting, World Meeting ASSA-Sessions, North American Meeting • European Economic Association • European Public Choice Society • European Science Foundation Exploratory Workshop on Team decision making (Innsbruck) • European Workshop in Experimental and Behavioral Economics (EWEBE) • Game Theory Society World Meeting Marseille • Gesellschaft für Experimentelle Wirtschaftsforschung • International Atlantic Economic Society • International Institute for Public Finance • Jahrestagung für Neue Politische Ökonomie • Nationalökonomische Gesellschaft • Royal Economic Society • Symposium on Psychology and Economics (U Tilburg) • Verein für Socialpolitik • Verein für Socialpolitik, Bildungsökonomischer Ausschuss • Verein für Socialpolitik, Sozialwissenschaftlicher Ausschuss • Zeuthen Workshop on Behavioural Economics (U Copenhagen)

Universities and research institutions: • Brown U • Burgundy School of Business Dijon • Carnegie-Mellon University • Chapman U • Deutsche Bundesbank • EIEF Rome • Erasmus U Rotterdam • FU Berlin • George Mason U • Harvard U • Helsinki School of Economics • Humboldt-U Berlin • INSEAD/Fontainebleau • IZA Bonn • London School of Economics (LSE) • Loyola Marymount University • Max Planck Institute of Economics Jena • Max Planck Institute of Tax Law Munich • Medical University Innsbruck • NHH Bergen • Oxford University • Paris School of Economics (PSE) • Princeton U • U Aarhus • U Amsterdam • U Antwerp (UFSIA) • U Bicocca Milan • U Bielefeld • U Bocconi Milan • U Bologna • U Bonn • U California Berkely • U California Riverside • U California San Diego • U California Santa Barbara • U Cambridge • U Chicago • U Copenhagen (Business School) • U Düsseldorf • U East Anglia • U Essex • U Erfurt • U Frankfurt/Main • U Gothenburg • U Göttingen • U Graz • U Halle/Saale • U Hamburg • U Hannover • U Heidelberg • U Innsbruck • Medical U Innsbruck • U Karlsruhe (KIT) • U Köln • U Konstanz • U Lausanne • U Linz • U London Royal Holloway • U Lund • U Lyon • U Maastricht • U Magdeburg • U Mainz • U Munich • U Münster • U Newcastle • U Nice • U Paderborn • U Paris I Pantheon/Sorbonne • U Pittsburgh • U Prague (CERGE-EI) • U Siena • U Southern California • U St. Gallen • U Stavanger • U Tilburg • U Toulouse • U Trier • U Tübingen • U Tucson (Arizona) • U Vienna • Bauhaus-U Weimar • U York • U Zürich • Vienna U of Economics and Business Administration • Warwick Business School (U Warwick) • Wissenschaftszentrum (WZB) Berlin • Yale University • ZEW Mannheim • Österreichische Nationalbank • Liechtenstein-Institut

Transfer: • G20 Summit Baden-Baden • European Parliament. Policy Department C. Citizens' rights and constitutional affairs. Bruxelles. • International Anti-Corruption Academy Laxenburg • Österreichische Abfallwirtschaftstagung • Vorarlberger Landesregierung Bregenz • Daimler Financial Services Stuttgart • Adler Forum Innsbruck • Ringvorlesung Universität Heidelberg • Alpenbank Bozen • Zürcher Kantonalbank • Frontier Economics Düsseldorf • Service Space Wien • Faros Consulting Wien • Wirtschaftskammer Oberösterreich • Forum der österreichischen Staatsanwältinnen und Staatsanwälte • Rheintaler Wirtschaftsforum • Avenir Suisse • Bergbahnen Mayerhofen • ISKA Nürnberg • Roman Herzog Institut • Montforter Zwischentöne • SMP Consultancy • Gottlieb Duttweiler Institut Rüschlikon/Zürich • Rotary Club Innsbruck und Köln • Mediengipfel am Arlberg. Lech am Arlberg • 5. Security & Risk-Management Kongress. Waidhofen an der Ybbs • Treffpunkt Martini. Einladung des Vorarlberger Landeshauptmanns Wallner. Bregenz • Tiroler Wirtschaftskammer Vortragsreihe • Capvis Campus Zürich • Erste Bank • SEB Bank Frankfurt • Raiffeisen Capital Management

Editor

- Management Science – Associate Editor (since 07/2011)
- European Economic Review – Associate Editor (since 10/2012)
- Economics Letters – Associate Editor (since 09/2014)
- Quantitative Economics – Associate Editor (since 07/2021)
- Journal of the European Economic Association – Associate Editor (10/2016 – 10/2022)
- Journal of Economic Psychology (2006-2010)
- Management Science – Associate Editor for the Special Issue on Behavioral Economics and Finance (2010/2011)

Guest Editor for a journal

- Guest editor in the Journal of Economic Psychology for a special issue on “The Economics and Psychology of Football” (Volume 31, Issue 2, April 2010)

Member of Editorial Board

- Journal of the Economic Science Association (since 07/2014)
- Experimental Economics (since 07/2009)

Refereeing

American Economic Journal: Applied Economics • American Economic Journal: Economic Policy • American Economic Journal: Microeconomics • American Economic Review • American Journal of Political Science • American Political Science Review • Annales d’Economie et des Statistiques • AXA Research Fund • B.E. Journal of Economic Analysis and Policy • British Journal of Cancer • British Journal of Developmental Psychology • Central European Journal of Operations Research • Cognition • Computers and Operations Research • Developmental Science • Econometrica • Economic Inquiry • Economic Journal • Economica • Economics Letters • Empirica • Empirical Economics • European Economic Review • European Integration Online Papers • European Journal of Developmental Psychology • European Journal of Political Economy • European Journal of Social Psychology • European Psychologist • Evolution and Human Behavior • Experimental Economics • Finanzarchiv • Games and Economic Behavior • German Economic Review • Infant and Child Development • International Journal of Industrial Organization • International Journal of Sport Finance • International Tax and Public Finance • Journal of Conflict Resolution • Journal of Economic Behavior and Organization • Journal of Economic Psychology • Journal of Economics and Management Strategy • Journal of Empirical Legal Studies • Journal of Environmental Economics and Management • Journal of Experimental Child Psychology • Journal of Finance • Journal of Human Resources • Journal of Industrial Economics • Journal of Institutional and Theoretical Economics • Journal of Law, Economics, and Organization • Journal of Political Economy • Journal of Politics • Journal of Population Economics • Journal of Public Economic Theory • Journal of Public Economics • Journal of Sports Economics • Journal of Sports Sciences • Journal of Theoretical Politics • Journal of the Economic Science Association • Journal of the European Economic Association • Labour Economics • Management Science • Managerial and Decision Economics • Max Planck Society – ARCHES award • National Tax Journal • Nature • Nature Human Behavior • Organizational Behavior and Human Decision Processes • Oxford Bulletin of Economics and Statistics • Perspektiven der Wirtschaftspolitik • PLoS ONE – Public Library of Science • PNAS – Proceedings of the National Academy of Sciences • Police Quarterly • Psychological Science • Psychology and Aging • Public Choice • Quarterly Journal of Economics • Quarterly Journal of Experimental Psychology • Review of Economic Studies • Review of Economics and Statistics • SCAN – Social Cognitive and Affective Neuroscience • Scandinavian Journal of Economics • Science • Scientific Reports • Scottish Journal of Political Economy • Social Choice and Welfare • Southern Economic Journal • Austrian National Bank (Jubiläumsfonds) • AXA Research Fund • British Academy • Dutch Science Foundation • ESRC • ERC • European Economic Association (Annual Meeting) • European Science Foundation (ESF – permanent referee) • German Science Foundation (DFG) – Excellence Initiative • Israeli Science Foundation • National Science Foundation (NSF) • Nationalökonomische Gesellschaft (NÖG) • Österreichische Akademie der Wissenschaften • Turkish Science Foundation • Union der Deutschen Akademien der Wissenschaften • Verband Deutscher Rentenversicherungsträger • Verein für Socialpolitik (Annual Meeting)

Contributions to newspapers and electronic media (selection)

- 8 Guest contributions to *Der Standard* about different aspects of my recent book “Der menschliche Faktor”, March to May 2022.
- 6 guest contributions to *Handelsblatt* about different aspects of my recent book “Der menschliche Faktor”, April to September 2022.

- Sprache, Geduld und Wohlstand. Hat die Sprache Einfluss auf ökonomische Entscheidungen. Ein Experiment in Südtirol. *Frankfurter Allgemeine Zeitung*. 26. November 2018.
- Warum finanzielle Grundbildung wichtig ist. *Frankfurter Allgemeine Zeitung*. 11 Juni 2018.
- Geduld, nur Geduld. *Frankfurter Allgemeine Zeitung*. 25. January 2016.
- Der junge Homo Oeconomicus. Geduldige Kinder sind als Erwachsene erfolgreicher. *Neue Zürcher Zeitung*. 19. November 2014.
- Gut gegen Finanzblasen: Insiderhandel statt Transparenz. *Tagesanzeiger*, 12. March 2012. <http://blog.tagesanzeiger.ch/publiblog/index.php/135/gut-gegen-finanzblasen-insiderhandel-statt-transparenz/>
- Woran arbeiten Sie gerade, Herr Sutter? *Handelsblatt*, 21. December 2009.
- Finanzmärkte im Labor analysieren? *Derinews – Eine Publikation der Bank Vontobel*. December 2008.
- Spieltheoretische Analyse von Konflikt und Kooperation. *ORF On Science*, 10. December 2005. (<http://science.orf.at/science/news/142566>)
- Case study: Group decision making. *The Times*, 10. March 2005.
- Diskriminierung: Warum Schiedsrichter oft ungerecht sind (mit Martin Kocher). *ORF On Science*, 27. May 2003. (<http://science.orf.at/science/news/77006>)
- Senden unverantwortlicherweise die falschen Signale in: *Der Standard*, 29. March 2003.

Media coverage of own work on television (TV; selection)

- Live nach Neun. **ARD**. 25. January 2021.
- Tirol heute. **ORF2**. 29. July 2020.
- Vorarlberg heute. **ORF2**. 4. April 2019.
- makro. Das Wirtschaftsmagazin. **3sat**, 13. April 2018.
- Netzwerktreffen Vorarlberg. **ORF Vorarlberg**, 31. July 2015.
- Scobel. Das Spiel des Lebens. **3sat**, 11. December 2014.
- Talk-Show “Stöckl”. **ORF1**, 13. March 2014.
- Zeit im Bild. Koalitionsverhandlungen in Österreich. **ORF1**, 4. October 2013.
- Kreuz und Quer. Werden die Reichen immer reicher (Arbeitstitel). **ORF2**, 27. November 2012.
- Kreuz und Quer: Vom Sinn des Gebens. **ORF2**, 21. June 2011.
- Gender and competition. **You Tube**. <http://www.youtube.com/watch?v=bSlxj4vRyps>
- TV-Magazin „Scobel“ Für eine neue Philosophie des Geldes. **3sat**, 8. April 2010.
- Leute-Night. **SWR (TV)**, 12. Februar 2010.
- TV-Talkshow „Hart aber fair“ Gier. **ARD**, 20. January 2010.
- Überfluss trifft Verzicht. **Plasberg persönlich. WDR Fernsehen**, 6. November 2009.
- Fußballforscher. In: **ORF-Tirol (Television)**, 12. June 2008.
- Die 7 Todsünden. Folge Habgier. In: **Pro7 (Television)**, 31. August 2007.
- Kein homo oeconomicus. In: **3sat – nano** (19.9.2006)
- Mein Gott! Elfmeter. in: **ARTE (TV)**, 2. July 2004).

Newspaper or radio coverage of own work (selection)

Washington Post, Bloomsberg, Frankfurter Allgemeine Zeitung, Businessweek, Die Zeit, Tagesanzeiger, Neue Zürcher Zeitung, The Times, Süddeutsche Zeitung, Der Standard, Die Presse, Der Spiegel, The Guardian, Le Monde, BBC, Ö3, Ö1, Ö2, BR, HR, SR, SWR, RBB

Top 10 publications

- [1] Alan, S., Corekcioglu, G., Sutter, M. (2023), Improving workplace climate in large corporations: A clustered randomized intervention. *Quarterly Journal of Economics* 138(1): 151-203.
- [2] Chowdhury, S., Sutter, M., Zimmermann, K. (2022), Economic preferences across generations and family clusters: A large-scale experiment in a developing country. *Journal of Political Economy* 130(9): 2361-2410.
- [3] Charness, G., Feri, F., Melendez-Jimenez, M., Sutter, M. (2014), Experimental Games on Networks: Underpinnings of Behavior and Equilibrium Selection. *Econometrica* 82(5): 1615-1670.
- [4] Balafoutas, L., Beck, A., Kerschbamer, R., Sutter, M. (2013), What drives taxi drivers? A field experiment on fraud in a market for credence goods. *Review of Economic Studies* 80(3): 876-891.
- [5] Sutter, M., Kocher, M., Glätzle-Rützler, D., Trautmann, S. (2013), Impatience and uncertainty: Experimental decisions predict adolescents' field behavior. *American Economic Review* 103(1): 510-531.
- [6] Balafoutas, L., Sutter, M. (2012), Affirmative action policies promote women and do not harm efficiency in the lab. *Science* 335(6068): 579-582.
- [7] Dulleck, U., Kerschbamer, R., Sutter, M. (2011), The economics of credence goods: On the role of liability, verifiability, reputation and competition. *American Economic Review* 101(2): 526-555.
- [8] Sutter, M., Haigner, S., Kocher, M. (2010), Choosing the stick or the carrot? – Endogenous institutional choice in social dilemma situations. *Review of Economic Studies* 77(4): 1540-1566.
- [9] Feri, F., Irlenbusch, B., Sutter, M. (2010), Efficiency gains from team-based coordination – Large-scale experimental evidence. *American Economic Review* 100(4): 1892-1912.
- [10] Sutter, M. (2009), Individual behavior and group membership: Comment. *American Economic Review* 99(5): 2247-2257.

Full list of publications in refereed journals (forthcoming or published)

- [1] Alan, S., Corekcioglu, G., Sutter, M. (2023), Improving workplace climate in large corporations: A clustered randomized intervention. *Quarterly Journal of Economics* 138(1): 151-203.
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